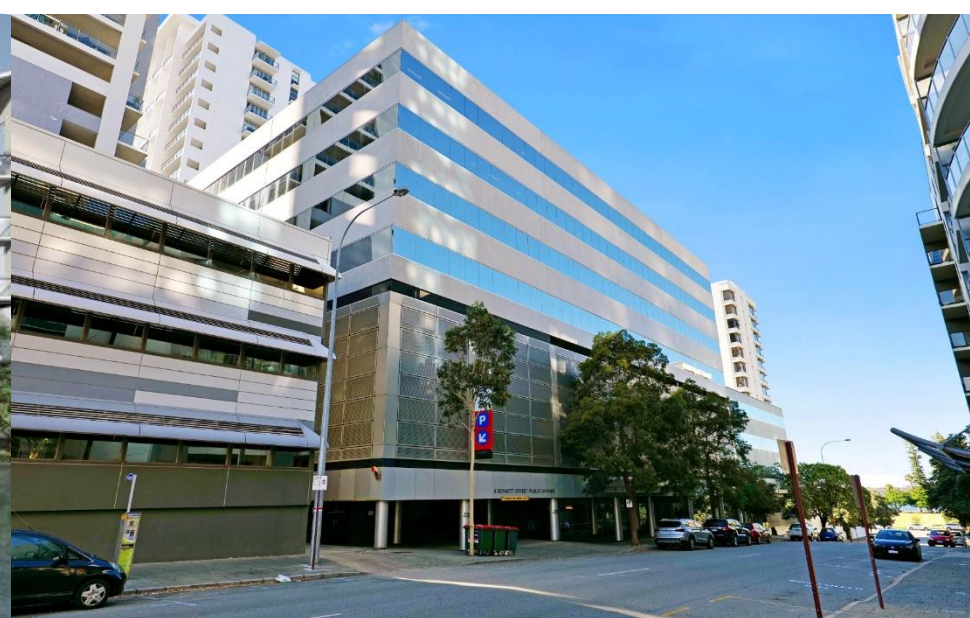


# FY2021 Results Presentation







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**1) Introduction**

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**5) Prospects**



A nighttime photograph of a modern urban waterfront. In the foreground, a wide, paved walkway runs alongside a canal, illuminated by a series of recessed lights. The canal's surface reflects the lights and the surrounding buildings. To the right, a wooden railing borders the walkway. In the background, several tall, modern high-rise buildings with lit windows stand against a dark blue sky with scattered clouds. A bridge is visible in the distance across the canal.

# Introduction

# INTRODUCTION



OKP HOLDINGS LIMITED

胡金標控股有限公司

## A Leading Home-grown Infrastructure and Civil Engineering Group

- Track record and expertise in construction since 1966
- Expanded into property development and investment since 2012

## Business Segments

### CORE

Construction | Maintenance

### NON-CORE

Property development & investment



# INTRODUCTION

- Focused on **diversifying earnings base** and **building on recurring income stream**
  - a) The Essence** (along Chong Kuo Road): 84-unit condominium launched in March 2019
  - b) Phoenix Heights:** approved for fresh 99-year lease extension, to be developed into 74-unit residential property
  - c) 35 Kreta Ayer Road, Singapore:** Newly acquired investment property announced in January 2021
  - d) 69 and 71 Kampong Bahru Road, Singapore:** Newly acquired investment property announced in August 2021
  - e) 6-8 Bennett Street, Perth, Australia:** Recurring rental income contribution
- Supported by **healthy pipeline of construction projects;** continue to leverage on **solid track record** and **civil engineering expertise**

- **Public sector clients include:**



- **Private sector clients include:**



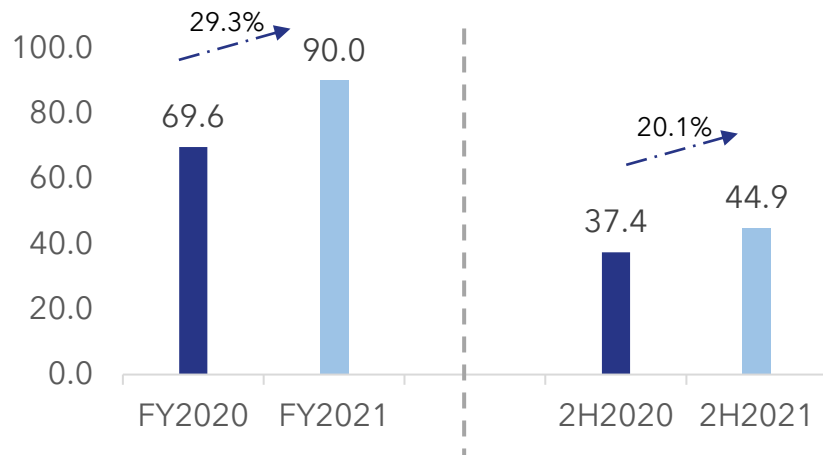




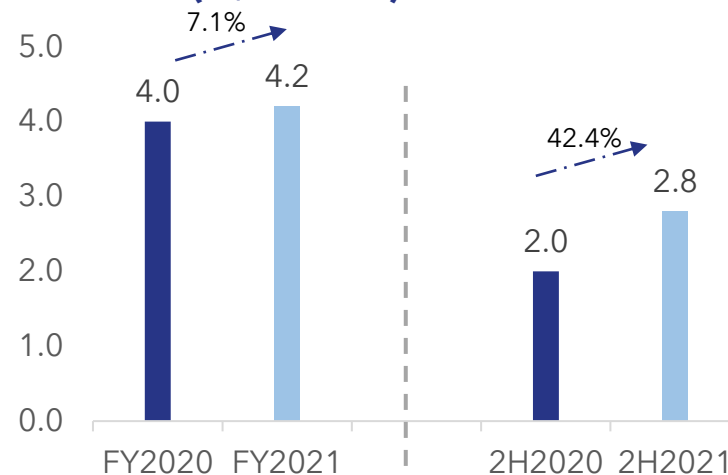
# Financial Review

# FINANCIAL REVIEW

## Revenue (S\$'million)



## Net Profit (S\$'million)

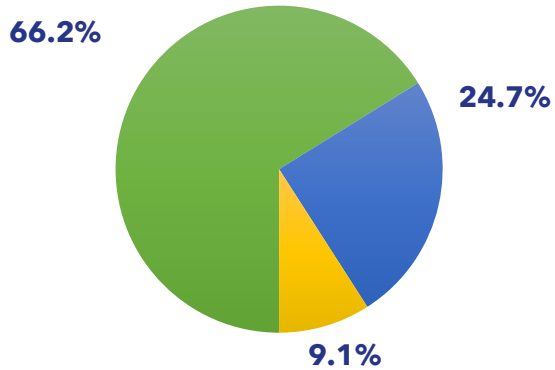


## FY2021 Highlights

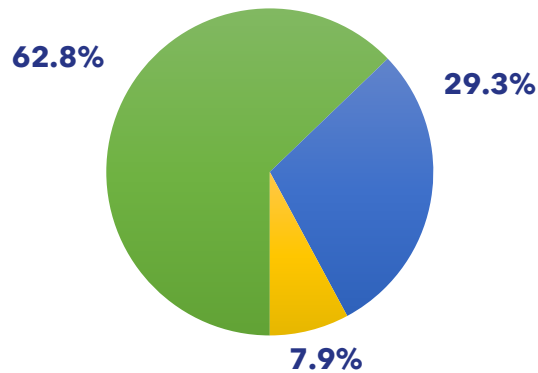
- Group revenue of S\$90.0 million in FY2021
  - Increase in the Group's revenue largely due to increases of 22.8% and 53.1% in revenue from the construction segment and maintenance segment respectively, as well as an 11.9% increase in rental income
- Net profit attributable to equity holders of S\$1.5 million in FY2021
- Balance sheet remains strong, with free cash and cash equivalents of S\$45.8 million
- Healthy construction order book of \$329.2 million provides clear revenue visibility till 2025

# FINANCIAL REVIEW

### Revenue - FY2020



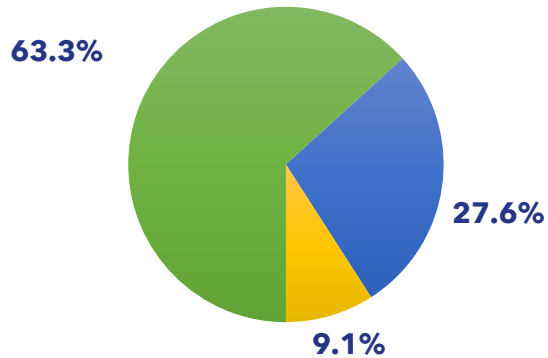
### Revenue - FY2021



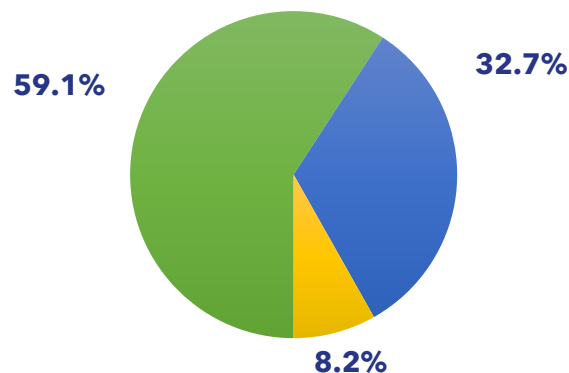
## FY2021 Highlights

- Construction segment represents 62.8% and is a major contributor of the Group's FY2021 revenue
- Maintenance segment represents 29.3% while rental income contributed 7.9% to the Group's total revenue in FY2021

### Revenue - 2H2020



### Revenue - 2H2021



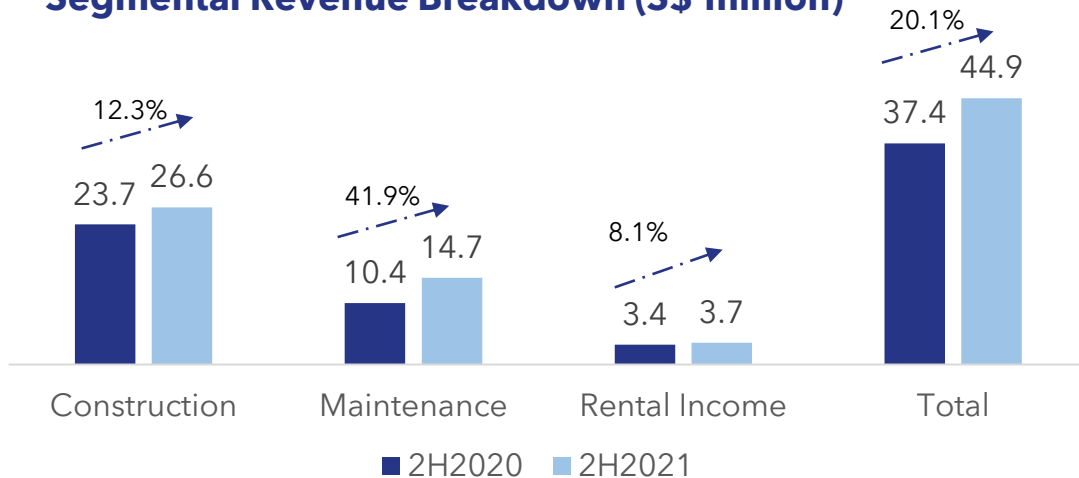
## 2H2021 Highlights

- Construction segment represents 59.1% and is a major contributor of the Group's 2H2021 revenue
- Maintenance segment represents 32.7% while rental income contributed 8.2% to the Group's total revenue in 2H2021

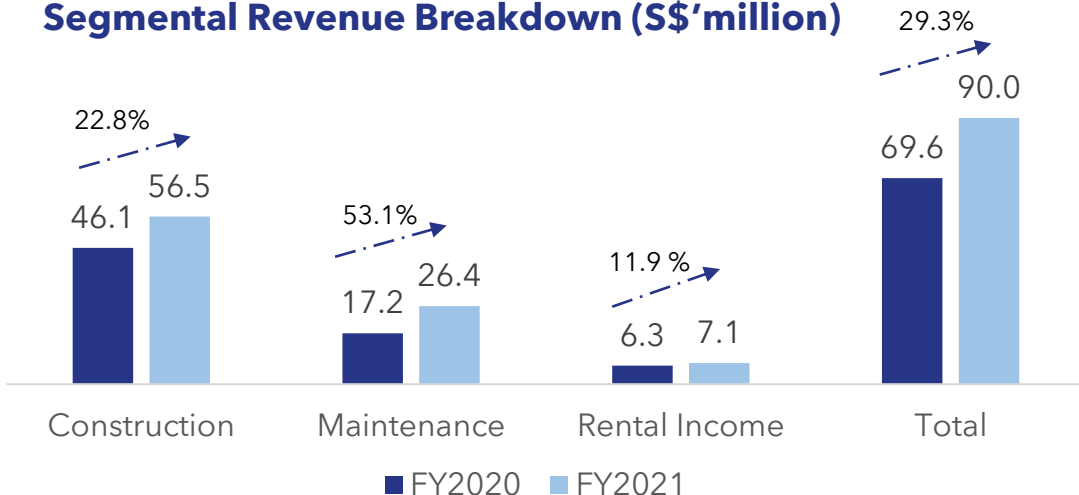


# FINANCIAL REVIEW

## Segmental Revenue Breakdown (S\$'million)



## Segmental Revenue Breakdown (S\$'million)



## FY2021 Highlights

- Revenue for construction and maintenance segments increased to S\$56.5 million and S\$26.4 million respectively in FY2021 due to:
  - Higher percentage of revenue recognised from a number of existing and newly awarded construction and maintenance projects during FY2021
  - Temporary cessation of construction activities in compliance with the government's COVID-19 measures in FY2020
- Rental income generated from investment properties increased to S\$7.1 million due to:
  - Rental income generated from the property at 6-8 Bennett Street, East Perth, Western Australia
  - Rental income from the newly acquired investment properties at 35 Kreta Ayer Road and 69 and 71 Kampung Bahru.

# FINANCIAL REVIEW

	FY2021 (S\$'m)	FY2020 (S\$'m)	Change (%)
Revenue	90.0	69.6	29.3
Gross profit	6.8	7.4	(7.9)
Gross profit margin	7.5%	10.6%	(3.1) ppt
Profit before taxation	4.45	4.43	0.3
Net Profit	4.2	4.0	7.1
Net profit attributable to equity holders	1.5	3.3	(54.0)
Free cash and cash equivalents	45.8	74.0	(38.1)
Net tangible assets	123.5	121.4	1.7
NTA per share (cents)	40.25	39.56	1.7
EPS (cents)	0.49	1.07	(54.2)
Weighted average number of shares	307,467,992	307,467,992	NA
Total dividends (cents)	0.7	0.7	-
Dividend payout ratio	142.9	65.4	118.5



# Dividend

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8 BENNETT STREET PUBLIC CARPARK

**0.7 cent**  
**Total Dividend**

**Proposes one-tier tax-exempt dividend of 0.7 cent per ordinary share**

Payable on 17 May 2022, subjected to the approval of shareholders at the forthcoming Annual General Meeting

**3.7%**  
**Dividend yield**

*Based on share price of S\$0.190 as at 21 February 2022*



A modern multi-story apartment building at dusk. The building features large glass windows and balconies, some of which are illuminated from within. In the foreground, there is a swimming pool with a wooden deck and lounge chairs. The pool is surrounded by lush greenery and a covered outdoor dining area. The sky is dark, and the overall atmosphere is serene and contemporary.

# Business Review



# BUSINESS REVIEW

## Construction & Maintenance

- Construction & Maintenance segment continues to be a **strong revenue pillar** and **core business**, consistently accounting for **92.1%** of the group's total revenue
- **Public sector projects** remains as OKP's key revenue contributor
- Current **net construction order book** of **S\$329.2 million**, with projects extending till 2025





## Some on-going Projects

Project Description	Contract Value	Commencement Date	Expected Completion Date	Sector
Contract ER442 Walk2Ride Programme	S\$46.8 million (revised)	Feb 2015	Extended till Jun 2022	Public
Contract ER443 Walk2Ride Programme	S\$34.6 million (revised)	Feb 2015	Extended till Dec 2022	Public
Improvement to Roadside Drains V Contract E5 (Yishun Avenue 1/6, Jalan Kembangan, Pasir Ris Estate and Hai Sing Estate Areas)	S\$13.8 million	Jan 2018	Apr 2022	Public
Improvement to Sungei Tampines (Tampines Avenue 7 to Tampines Expressway)	S\$48.8 million	May 2018	Jun 2022	Public
Construction of Covered Linkways to Thomson East Coast Line Stage 1,2 and 3 Stations	S\$36.9 million	Sep 2018	Jun 2023	Public
Widening of Tampines Road Between Kallang Paya Lebar Expressway to Tampines Avenue 10	S\$30.1 million	Oct 2018	May 2022	Public
Construction of Link Sewers for the DTSS Phase 2 Project - Schedule III Contract I (Jalan Buroh/Tanjong Kling Road)	S\$27.7 million	Jan 2019	Jun 2023	Public

## Some on-going Projects (Cont'd)

Project Description	Contract Value	Commencement Date	Expected Completion Date	Sector
Improvement to Roadside Drains and Watermain Replacement Works under Estate Upgrading Programme Batch 9 - Contract 1 (Clover and Thomson Faber Island Gardens Estates)	S\$13.9 million	Jan 2019	Feb 2022	Public
Road Maintenance Contract for Expressway	\$22.5 million	Apr 2019	Sep 2022	Public
Road Maintenance Contract for North East Sector	S\$17.0 million	Apr 2019	Sep 2022	Public
Proposed Construction of New Infrastructure at Tukang Estate	S\$18.3 million	Oct 2019	Jun 2022	Public
Commuter and Road Infrastructure Works in Pasir Ris and Loyang (DE143)	S\$82.7 million	Dec 2019	Oct 2023	Public
Term Contract for Road Related Facilities, Road Structures and Road Safety Schemes for East Sector	S\$31.6 million	May 2020	Sep 2023	Public

## Some on-going Projects (Cont'd)

Project Description	Contract Value	Commencement Date	Expected Completion Date	Sector
Improvement of West Coast Road Outlet Drain No. 6 (after Pandan Loop to the Sea)	S\$8.4 million	Apr 2021	May 2023	Public
Drainage Improvement Works In Sungei Selarang	S\$49.6 million	Sep 2021	Jun 2024	Public
Construction Of Link Sewers For The DTSS Phase 2 Project In The Western Region Of Singapore	S\$57.2 million	Sep 2021	Jun 2025	Public
Drainage Improvement Works At Benoi Road Outlet Drain	S\$39.9 million	Dec 2021	Dec 2024	Public



## Property Development - Singapore



### The Essence

- Launched in March 2019
- 84-unit development along Chong Kuo Road
- 99-year leasehold with land area of 4,282.9 sqm
- Expected TOP: 2023
- Fully sold

Jointly acquired with two other business partners on 7 February 2018 for S\$43.9 million

# BUSINESS REVIEW

## Property Development - Singapore



### The Essence

- Part of government's designated rejuvenation region
- Nestled in a private residential enclave surrounded by 4 major water bodies
- 500m away from new Springleaf MRT (Thomson-East Coast Line)





## Property Development - Singapore



### Phoenix Residences

- Approved for redevelopment into 74-unit condominium
- Received in-principle approval from Singapore Land Authority for grant of a fresh 99 year-lease extension
- Land area of 3,971.9 sqm
  - Allowable GFA of 5,560.66 sqm
  - Max height of 5 storeys
- Stepped up marketing efforts to engage homebuyers through both physical and virtual channels
- Approximately 38% sold to date

Acquired through a 25% owned associated company, USB Holdings Pte Ltd. for S\$33.1 million



## Property Development - Singapore (Track Record)



### LakeLife

- 546-unit EC at Yuan Ching Road/Tao Ching Road
- First EC in 17 years to be developed in the Western side of Singapore
- Recorded strong sales performance - fully sold and recognised in FY2018; TOP obtained on 30 December 2016

10% stake in JV company Lakehomes Pte. Ltd.

# BUSINESS REVIEW

## Property Investment - Singapore

### 35 Kreta Ayer Road, Singapore

- Freehold tenure - a three-storey attic shophouse
  - Lot area of approx. 1,568 sq ft
  - Total floor area of approx. 4,240 sq ft
- Acquisition of the property for investment purposes

Acquired in January 2021 for S\$11.3 million



# BUSINESS REVIEW

## Property Investment - Singapore

### 69 and 71 Kampong Bahru Road, Singapore

- Freehold tenure - adjoining two-storey conservation shophouses
  - Land area of approx 2,343 sq ft
  - Gross floor area of approx 5,947 sq ft
- Acquisition of the property for investment purposes

Acquired in August 2021 for S\$12.4 million





## Property Investment - Overseas (Australia)



### 6-8 Bennett Street, Perth, Australia

- Freehold office complex on eastern fringe of Perth CBD
  - Land area of 3,115 sqm
  - Net Lettable Area of 10,219 sqm
  - 100% occupancy as at 31 December 2021
- Stable, recurring income stream, contributing significantly to 7.9% of total revenue for FY2021

Jointly acquired with a business partner in April 2018 for AUD43.5 million

A modern, multi-story apartment building with a distinctive architectural style. The building features a series of cantilevered balconies and large glass windows. The ground floor is a dark, glass-fronted entrance area. In the foreground, there is a large, calm swimming pool that reflects the building and the sky. The sky is blue with some white clouds. The overall scene is bright and clear.

# Prospects

# PROSPECTS

## Industry Outlook

- BCA projects total construction demand in 2022 to remain strong, supported by **public sector construction demand**

Construction Demand		Public Sector	Private Sector	Total
2021	Estimated (S\$'b)	18.2	11.8	30
2022	Forecast (S\$'b)	16 - 19	11 - 13	27 - 32

Source: BCA

### Public sector boosted by major infrastructure and industrial building projects:

- HDB Home Improvement Programme
- Cross Island MRT Line Phase 1
- Healthcare developments

### Private sector supported by:

- Refurbishment of hotels and attractions
- Redevelopment of older commercial buildings
- Construction of energy storage facilities and biopharmaceutical manufacturing plants

- Over medium term, BCA expects construction demand to steadily improve

Construction Demand		Public Sector	Private Sector
2023 - 2026	Forecast per year (S\$'b)	14 - 18	11 - 14

Source: BCA





**Thank You**