



FY2023 Results Presentation





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A Leading Home-grown Infrastructure and Civil Engineering Group

- Track record and expertise in construction since 1966
- Expanded into property development and investment since 2012

Business Segments

CORE

Construction | Maintenance



NON-CORE

Property development & investment



- Focused on **diversifying earnings base** and **building on recurring income stream**
 - a) **The Essence** (along Chong Kuo Road): 84-unit condominium launched in March 2019
 - b) **Phoenix Heights**: approved for fresh 99-year lease extension, to be developed into 74-unit residential property
 - c) **35 Kreta Ayer Road, Singapore**: Newly acquired investment property announced in January 2021
 - d) **69 and 71 Kampong Bahru Road, Singapore**: Newly acquired investment property announced in August 2021
 - e) **6-8 Bennett Street, Perth, Australia**: Recurring rental income contribution
- Supported by **healthy pipeline of construction projects**; continue to leverage on **solid track record** and **civil engineering expertise**

- **Public sector clients include:**



- **Private sector clients include:**





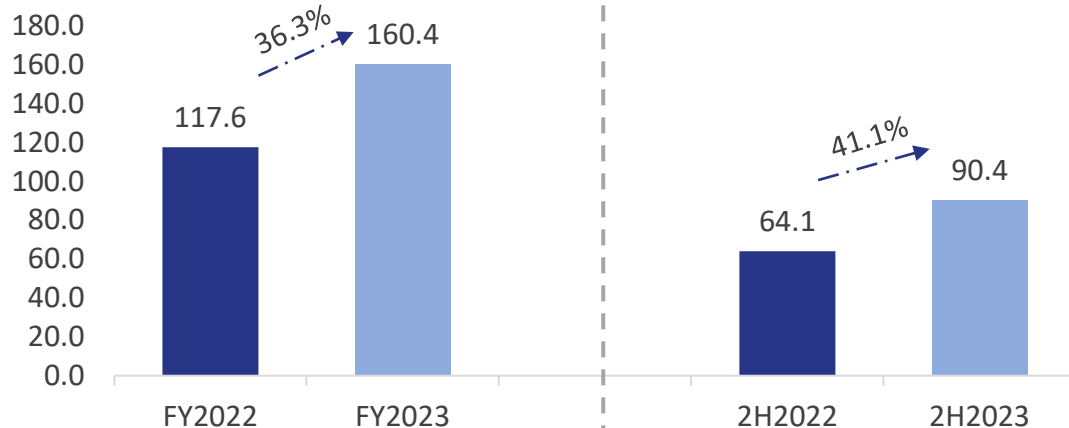
永南建築 (私人) 有限公司
ENG LAM CONTRACTORS CO (PTE) LTD

Everyday Someone's FAMILY MEMBER is working under our SUPERVISION.
We are committed to provide them with SAFE WORKING ENVIRONMENT, RECOGNIZE their potentials,
equip them with appropriate TRAINING and the COMPETENCE to work safely at our workplace and
contribute to the community.

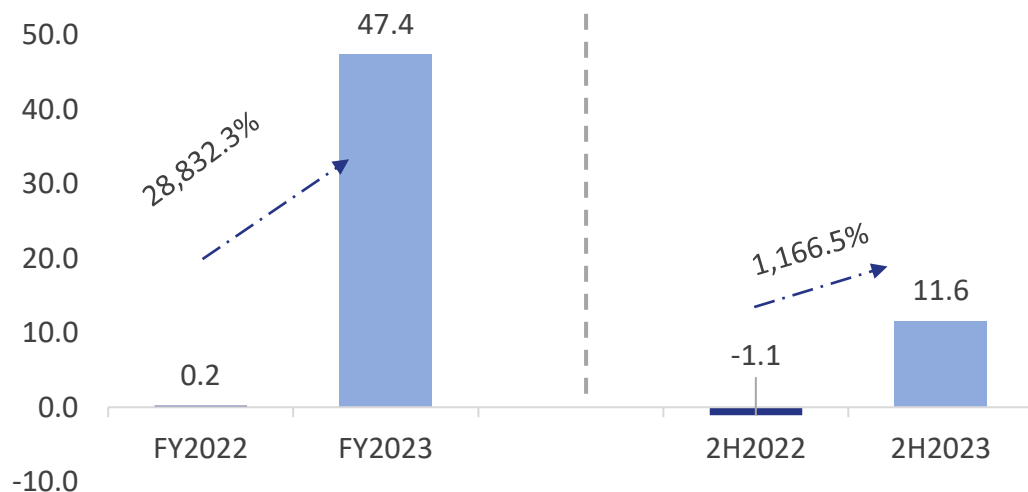
We pledge to protect the environment, including prevention of pollution and
promote efforts to prevent the depletion of nature resources

FINANCIAL REVIEW

Revenue (S\$'million)



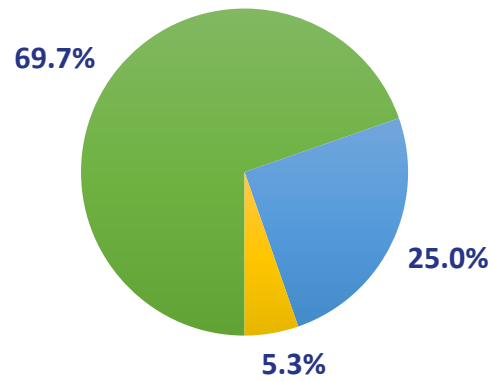
Net Profit (S\$'million)



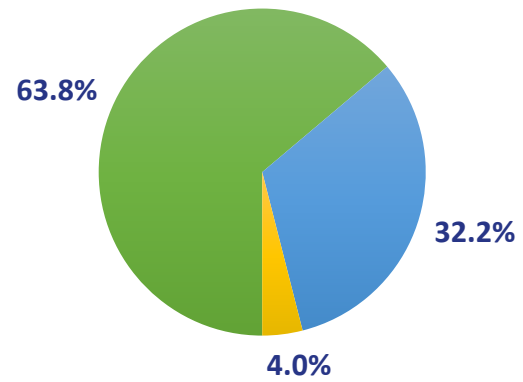
FY2023 Highlights

- Group revenue increased by 36.3% to S\$160.4 million
 - Driven by increase in the construction and maintenance segments of S\$42.6 million along with a marginal increase of S\$0.1 million in rental income
- Gross profit margin improved by 6.2 pts to 15.4% attributed to ongoing initiatives to enhance cost management
- Net profit attributable to equity holders of S\$44.6 million
 - Other gains increased by 1480.8% to S\$46.9 million due to the rise in interest income, the receipt of the arbitral award in relation to the Contract 449A worksite incident, the increase in fair value gain in investment properties, and a decline in the loss in foreign exchange from the revaluation of assets and liabilities
- Balance sheet remains strong, with free cash and cash equivalents of S\$81.7 million
- Healthy construction order book of S\$518.6 million with projects extending till 2027

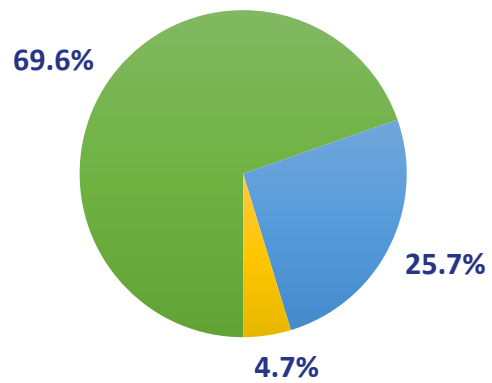
Revenue – FY2022



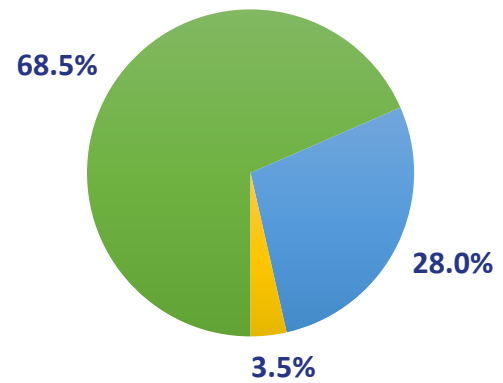
Revenue – FY2023



Revenue – 2H2022



Revenue – 2H2023



■ Construction ■ Maintenance ■ Rental Income

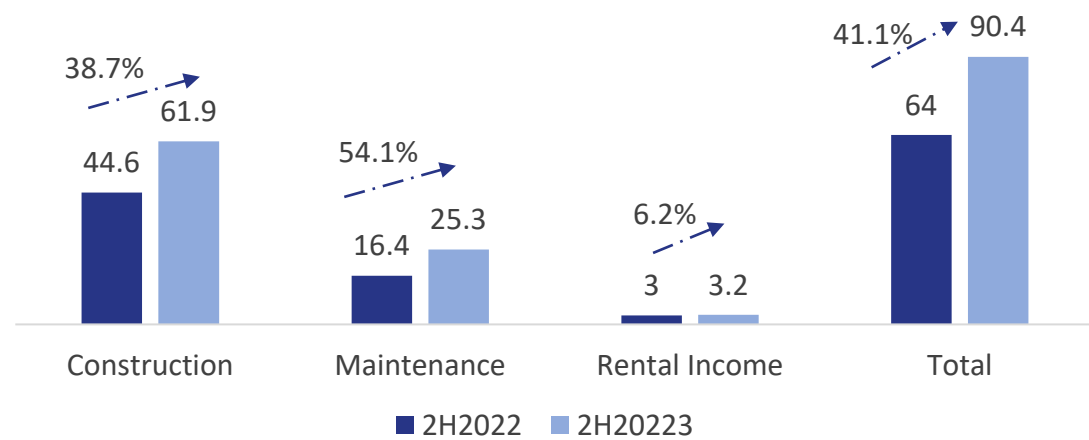
FY2023 Highlights

- Construction segment represents 63.8% and serves as the primary contributor of the Group's FY2023 revenue
- Maintenance segment represents 32.2% while rental income contributed 4.0% to the Group's total revenue in FY2023

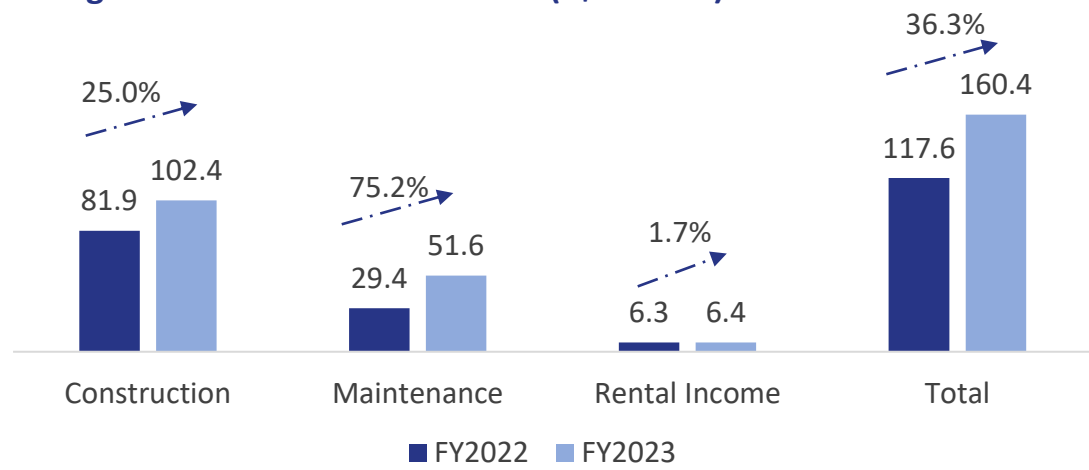
2H2023 Highlights

- Construction segment represents 68.5% and serves as the primary contributor of Group's 2H2023 revenue
- Maintenance segment represents 28.0% while rental income contributed 3.5% to the Group's total revenue in 2H2023

Segmental Revenue Breakdown (S\$'million)



Segmental Revenue Breakdown (S\$'million)



FY2023 Highlights

- Revenue for construction and maintenance segments increased to S\$102.4 million and S\$51.6 million respectively due to:
 - Higher percentage of revenue recognised from various ongoing and newly awarded construction and maintenance projects as they progressed to a more active phase in FY2023
- Rental income generated from investment properties increased to S\$6.4 million due to:
 - Rental income generated from the property at 6-8 Bennett Street, East Perth, Western Australia

(S\$m)	FY2023	FY2022	Change (%)
Revenue	160.4	117.6	36.3
Gross profit	24.7	10.8	128.5
Gross profit margin	15.4%	9.2%	6.2 ppt
Profit before taxation	51.1	0.5	10,120
Net Profit	47.4	0.2	28,832.3
Net profit attributable to equity holders	44.6	(1.0)	4,478.7
Free cash and cash equivalents	81.7	20.8	292.8
Net tangible assets	167.8	122.0	37.5
NTA per share (cents)	54.66	39.75	37.5
(Loss)/Earnings Per Share (cents)	14.51	(0.33)	4497.0
Number of shares	307.0	307.0	NA
Total dividends (cents)	2.0	0.7	185.7



DIVIDEND

0.7 cent
Total Dividend

0.8 cent
Special Dividend

8.16%
Dividend yield

Proposes one-tier tax-exempt

- **Final dividend of 0.7 cent per ordinary share and**
- **Special dividend of 0.8 cent per ordinary**

Payable on 27 May 2024, subjected to the approval of shareholders at the forthcoming Annual General Meeting.

Interim dividend of \$0.005 per share paid on 27 September 2023.

This work out to a total dividend of \$0.02 per share for FY2023.



BUSINESS REVIEW

Construction & Maintenance

- Construction & Maintenance segment continues to be a **strong revenue pillar** and **core business**, consistently accounting for **96.0%** of the group's total revenue
- **Public sector projects** remains as OKP's key revenue contributor
- Current **net construction order book** of **S\$518.6 million**, with projects extending till 2027



Some On-going Projects

Project Description	Contract Value	Commencement Date	Expected Completion Date	Sector
Drainage Improvement Works at Eng Kong Place, Neram Crescent and Tai Seng Drive areas	S\$14.0 million	January 2024	October 2026	Public
Improvement of road related facilities, road structures and road safety schemes for Singapore's west sector	S\$12.7 million	October 2023	April 2025	Public
Drainage Improvement Works at Jalan Teliti, Toh Tuck Road, Jalan Senang, Pasir Panjang Hill and Enterprise Road	S\$11.7 million	October 2023	September 2026	Public
Construction of Cycling Path Network in seven towns (Geylang, Hougang, Kaki Bukit, Marine Parade, Potong Pasir, Sengkang and Serangoon)	S\$188.3 million	August 2023	February 2025	Public
Maintenance of roads, road-related and commuter-related facilities along South East sector	S\$95.9 million	Feb 2023	Feb 2026	Public
Commuter infrastructure enhancement works along TEL, CCL6, NEL and DTL	S\$100.3 million	Oct 2022	Extended till Oct 2027	Public

Some On-going Projects (Cont'd)

Project Description	Contract Value	Commencement Date	Expected Completion Date	Sector
Drainage Improvement Works At Benoi Road Outlet Drain	S\$39.9 million	Dec 2021	Dec 2024	Public
Construction of Link Sewers For The DTSS Phase 2 Project – schedule 1 contract 2 (Commonwealth Avenue West/Clementi Avenue 2/University Flyover) (Balance Works)	S\$57.2 million	Sep 2021	Jun 2025	Public
Improvement to Sungei Selarang and Sungei Selarang subsidiary Drain A	S\$49.6 million	Sep 2021	Jun 2024	Public
Term Contract for Road Related Facilities, Road Structures and Road Safety Schemes for East Sector	S\$31.6 million	May 2020	Extended till Dec 2024	Public
Commuter and Road Infrastructure Works in Pasir Ris and Loyang	S\$82.7 million	Dec 2019	Extended till Aug 2024	Public

Some On-going Projects (Cont'd)

Project Description	Contract Value	Commencement Date	Expected Completion Date	Sector
Proposed Construction of New Infrastructure at Tukang Estate	S\$18.3 million	Oct 2019	Extended till Jun 2024	Public
Construction of Link Sewers for the DTSS Phase 2 Project – Schedule III Contract I (Jalan Buroh/Tanjong Kling Road)	S\$27.7 million	Jan 2019	Extended till Dec 2024	Public
Construction of Covered Linkways to Thomson East Coast Line Stage 1,2 and 3 Stations	S\$36.9 million	Sep 2018	Extended till Dec 2025	Public
Contract ER443 Walk2Ride Programme	S\$32.5 million (revised)	Feb 2015	Extended till Apr 2025	Public
Contract ER442 Walk2Ride Programme	S\$48.9 million (revised)	Feb 2015	Extended till Apr 2025	Public

Property Development – Singapore



The Essence

- Launched in March 2019
- 84-unit development along Chong Kuo Road
- 99-year leasehold with land area of 4,282.9 sqm
- TOP in 2023
- Fully sold

Jointly acquired with two other business partners on 7 February 2018 for S\$43.9 million

Property Development – Singapore



The Essence

- Part of government's designated rejuvenation region
- Nestled in a private residential enclave surrounded by 4 major water bodies
- 500m away from new Springleaf MRT (Thomson-East Coast Line)



Property Development – Singapore



Phoenix Residences

- 74-unit condominium in Bukit Panjang
- Land area of 3,971.9 sqm
 - Allowable GFA of 5,560.66 sqm
 - Max height of 5 storeys
- Fully sold with step-up of marketing efforts to engage homebuyers through both physical and virtual channels
- Expected TOP in July 2024
- Fully sold

Acquired through a 25% owned associated company, USB Holdings Pte Ltd. for S\$33.1 million

Property Investment – Singapore

35 Kreta Ayer Road, Singapore

- Freehold tenure – a three-storey attic shophouse
 - Lot area of approx. 1,568 sq ft
 - Total floor area of approx. 4,240 sq ft
- Acquisition of the property for investment purposes

Acquired in January 2021 for S\$11.3 million



Property Investment – Singapore

69 and 71 Kampong Bahru Road, Singapore

- Freehold tenure – adjoining two-storey conservation shophouses
 - Land area of approx 2,343 sq ft
 - Gross floor area of approx 5,947 sq ft
- Acquisition of the property for investment purposes

Acquired in August 2021 for S\$12.4 million



Property Investment – Overseas (Australia)



6-8 Bennett Street, Perth, Australia

- Freehold office complex on eastern fringe of Perth CBD
 - Land area of 3,115 sqm
 - Net Lettable Area of 10,219 sqm
- Stable, recurring income stream, contributing significantly to 3.5% of total revenue for FY2023

Jointly acquired with a business partner in April 2018 for AUD43.5 million

PROSPECTS



Industry Outlook

- BCA projects steady construction demand in 2024, driven by the **public sector construction demand contributing to 55% of total demand**

Construction Demand		Public Sector	Private Sector	Total
2023	Estimated (S\$'b)	16 - 19	11 - 13	27 - 32
2024	Forecast (S\$'b)	18 - 21	14 - 17	32 - 38

Source: BCA

Public sector supported by public housing and infrastructure projects

- Housing and Development Board's (HDB) new Built-To-Order (BTO) developments
- Additional Cross Island MRT Line contracts (Phase 2)
- Infrastructure works for the future Changi Airport Terminal 5
- Tuas Port developments
- Other major road enhancement and drainage improvement works

Private sector supported by:

- Government Land Sales
- Expansion of the two Integrated Resorts
- Redevelopment of commercial premises
- Development of mixed-used properties and industrial facilities

- Over medium term, BCA expects steady improvement in construction demand

Construction Demand		Public Sector	Private Sector
2025 – 2028	Forecast per year (S\$'b)	19 – 23	12 – 15

Source: BCA



THANK YOU